## **School Info**

We agree to release the institution's data to the conference: Yes

## **Institutional Contacts:**

Primary Contact Ms. Loretta Lamar

Person:

Phone: 4102938936

**CEO:** VADM Sean Buck

University CFO: Mr. Joe Rubino

Audit Firm: Clifton Larson Allen,

LLC

**Title:** Sr. Assoc AD, Compliance/

**SWA** 

Email: lamar@usna.edu

CEO Email: @usna.edu

University CFO Email: Rubino@usna.edu

**AUP Report Issuance** 01/15/2020

Date:

#### Classification & Conference:

**NCAA Primary Division:** I-FBS

Athletic Conference: Patriot League

# Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	<b>Mixed Teams</b>
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		
Golf	X	X	
Gymnastics	X		
Ice Hockey			
Lacrosse	X	X	
Rifle			X
Rowing		X	
Rughy			

Rugby

Sport	<b>Men's Teams Only</b>	Women's Teams Only	<b>Mixed Teams</b>
Skiing			
Soccer	X	X	
Softball			
Swimming and Diving	X	X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo	X		
Wrestling	X		
Others	X	X	
Totals	15	12	1

# **Revenue/Expense Summary**

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$4,943,219	Input revenue received for sales of admissions to athletic events. This may include:  • Public and faculty sales. • Student sales • Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$1,250,919	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$6,059,730	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$0	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			• Security.
			<ul><li>Risk Management.</li><li>Utilities.</li></ul>
			ounites.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$8,968,334	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$4,873,298	Input contributions <b>provided</b> <u>and</u> <b>used by athletics</b> in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$500,000	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			• Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$4,625,000	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$585,860	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$1,478,253	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.
13A	Conference Distributions of Bowl Generated Revenue	\$0	Input conference distributions of revenue generated by a post- season bowl to conference members.
	Concrated Revenue		Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

ID	Item	Amount	Definition
14	Program, Novelty,	\$1,530,885	Input revenues from:
	Parking and Concession Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$10,154,186	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$4,335,683	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$337,665	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$5,447,029	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$55,090,061	Total of Categories 1-19.
Ехре	enses		
20	Athletic Student Aid	\$0	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA

import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$1,196,487	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	(b) (4)	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.  Sheep and a manual income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition	
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	(b) (4)	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:	
	the University and		• Gross wages and bonuses.	
	Related Entities		• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.	
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.	
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	Administrative	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	Third Party		• Car stipend.	
			• Country club membership.	
			• Allowances for clothing, housing, entertainment.	
			• Speaking fees.	
			• Camps compensation.	
			Media income.	
			Shoe and apparel income.	
			Expense Category 23 and 25 should equal Category 10.	
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.	
27	Recruiting	\$1,556,200	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.	

ID	Item	Amount	Definition
28	Team Travel	\$3,396,559	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.  Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$2,526,980	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.  Note: Expenses related to post-season bowls should be included in
			Category 41.
30	Game Expenses	\$1,531,190	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$1,636,881	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$3,232,211	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$0	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$248,650	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative	\$8,415,668	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	Expenses		• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
36	Indirect Institutional	\$0	Input overhead and administrative expenses <b>NOT</b> paid by or
	Support		charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Equipment Repair.
			• Telephone.
			• Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition		
37	Medical Expenses and Insurance	\$0	Input medical expenses and medical insurance premiums for student-athletes.		
38	Memberships and Dues	\$667,502	Input memberships, conference and association dues.		
39	Student-Athlete Meals (non-travel)	\$0	Include meal allowance and food/snacks provided to student-athletes.		
			Note: Meals provided during team travel should be reported in Category 28.		
40	Other Operating Expenses	\$4,181,882	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:		
			• Non-team travel (conferences, etc.).		
			• Team banquets and awards.		
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.		
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including:		
			Team travel, lodging and meal expenses.		
			Bonuses related to bowl participation.		
			• Spirit groups.		
			• Uniforms.		
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.		
41A	Bowl Expenses - Coaching	\$0	Input all coaching bonuses related to participation in a post-season bowl game.		
	Compensation/Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.		
	Total Operating Expenses	\$53,736,966	Total of Categories 20-41A.		

# **Revenue/Expense Details**

1 Ticket Sales 4,943,219 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only Women's Teams Only Not Allocated by Gender		
<b>Revenues by Source</b>	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	0		
Basketball	290,261	17,679	
Football	4,425,006		
Golf	0	0	
Gymnastics	0		
Lacrosse	102,528	0	
Rifle			0
Rowing		0	
Soccer	0	0	
Swimming and Diving	0	0	
Tennis	0	0	
Track and Field, X-Country	4,707	4,708	
Volleyball		0	
Water Polo	0		
Wrestling	4,455		
Others	0	0	
Subtotal All Teams	4,826,957	22,387	0
Revenue Not Related to Specific Teams	0	0	93,875
Total Revenue	4,826,957	22,387	93,875

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			
Total Revenue	0	(	0

3 Student Fees \$1,250,919 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only V Student Fees	Vomen's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball	0		
Basketball	0	0	
Football	0		
Golf	0	0	
Gymnastics	0		
Lacrosse	0	0	
Rifle			0
Rowing		0	
Soccer	0	0	
Swimming and Diving	0	0	
Tennis	0	0	
Track and Field, X-Country	0	0	
Volleyball		0	
Water Polo	0		
Wrestling	0		
Others	0	0	
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	0	0	1,250,919
Total Revenue	0	0	1,250,919

4 Direct Institutional Support

\$6,059,730 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	21,852		
Basketball	0	6,269	
Football	0		
Golf	1,581	1,316	
Gymnastics	208,725		
Lacrosse	124,649	85,733	
Rifle			16,245
Rowing		0	
Soccer	6,915	6,761	
Swimming and Diving	235,239	147,018	
Tennis	14,755	10,738	
Track and Field, X-Country	222,071	222,071	
Volleyball		7,371	
Water Polo	14,622		
Wrestling	7,462		
Others	32,165	0	
Subtotal All Teams	890,036	487,277	16,245
Revenue Not Related to Specific Teams	0	0	4,666,172
Total Revenue	890,036	487,277	4,682,417

5 Less -Transfers to Institution

\$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	(	) (	0
Revenue Not Related to Specific Teams			
Total Revenue	(	) (	0

## 6 Indirect Institutional Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
  - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
  - Facilities maintenance.
  - Security.
  - Risk Management.
  - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(	0

Specific Teams

**Reporting Year (FY):** 2019

Revenues by Source	Men's Teams Only Indirect Institutional	Women's Teams Only Indirect Institutional	Not Allocated by Gender Indirect Institutional
	Support	Support	Support
Total Revenue	0	(	0

Reporting Institution: U.S. Naval Academy

**Reporting Year (FY): 2019** 

- 6A Indirect Institutional
  Support Athletic Facilities
  Debt Service, Lease and
  Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Revenue Not Related to Specific Teams Total Revenue	O	Remairees  0	O Rental Pees

7 Guarantees

\$8,968,334 Input revenue received from participation in away games.

	_		Not Allocated by Gender
Revenues by Source	Guarantees	Guarantees	Guarantees
Baseball			
Basketball	155,000	15,000	
Football	8,798,334		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	8,953,334	15,000	0
Revenue Not Related to Specific Teams			
Total Revenue	8,953,334	15,000	0

- 8 Contributions \$4,873,298 Input contributions **provided** and used by athletics in the reporting year including:
  - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
  - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
  - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

## Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Men's Teams Only Women's Teams Only Not Allocated by Gender **Contributions Contributions Contributions Revenues by Source** Baseball 19,722 Basketball 14,693 62,861 Football 1,287,941 Golf 29,346 25,838 **Gymnastics** 24,228 Lacrosse 36,715 29,952 Rifle 10,495 Rowing 9,821 Soccer 20,221 15,959 Swimming and Diving 75.912 86,508 **Tennis** 20,879 32,598 Track and Field, X-Country 38,729 38,730 40,033 Volleyball Water Polo 14,538 Wrestling 31,973 Others 0 860,270 Subtotal All Teams 2,523,335 294,132 10,495 Revenue Not Related to Specific Teams 2,045,336 Reporting Institution: U.S. Naval Academy

**Reporting Year (FY):** 2019

	Men's Teams Only Women's Teams Only Not Allocated by Gender		
<b>Revenues by Source</b>	<b>Contributions</b>	Contributions	Contributions
Total Revenue	2,523,335	294,132	2,055,831

- 9 In-Kind \$500,000 Input market value of in-kind contributions in the reporting year including:
  - Dealer provided automobiles.
  - Equipment.
  - Services.
  - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	_		Not Allocated by Gender
Revenues by Source	In-Kind	In-Kind	In-Kind
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			500,000
Total Revenue	0	0	500,000

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Compensation and Benefits provided by a third party	Compensation and Benefits provided by a third party	_
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	•
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$4,625,000 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
<b>Revenues by Source</b>	Media Rights	Media Rights	Media Rights	
Baseball				
Basketball				
Football	4,625,000			
Golf				
Gymnastics				
Lacrosse				
Rifle				
Rowing				
Soccer				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Wrestling				
Others				
Subtotal All Teams	4,625,000	0	0	
Revenue Not Related to Specific Teams				
Total Revenue	4,625,000	0	0	

12 NCAA Distributio ns

\$585,860 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

	Men's Teams Only Women's Teams OnlyNot Allocated by Gender			
Revenues by Source	NCAA Distributions NCAA Distributions	NCAA Distributions		
Baseball				
Basketball				
Football				
Golf				
Gymnastics	3,615			
Lacrosse	22,800			
Rifle				
Rowing	19,316			
Soccer				
Swimming and Diving	2,400			
Tennis				
Track and Field, X-Country	1,632			
Volleyball				
Water Polo				
Wrestling				
Others	10,541			
Subtotal All Teams	15,788 44,516	0		
Revenue Not Related to Specific Team	s	525,556		
Total Revenue	15,788 44,516	525,556		

13 Conference Distributions (Non Media and Non Bowl) \$1,478,253 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions	Women's Teams Only Conference Distributions	Not Allocated by Gender Conference Distributions
		(Non Media and Non Bowl)	
Baseball			
Basketball			
Football	1,478,253		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	1,478,253	0	0
Revenue Not Related to Specific Teams			
Total Revenue	1,478,253	0	0

**Reporting Institution:** U.S. Naval Academy **Reporting Year (FY):** 2019

13A Conference
Distributions of Bowl
Generated Revenue

\$0 Input conference distributions of revenue generated by a post-season bowl to conference members.

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

	<b>Men's Teams Only</b>	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>			f Conference Distributions of
D 1 11	<b>Bowl Generated Revenue</b>	<b>Bowl Generated Revenue</b>	<b>Bowl Generated Revenue</b>
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			
Total Revenue	0	(	0

14 Program, Novelty, Parking and Concession Sales

\$1,530,885 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking I and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	6,149		
Football	550,876		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	557,025	0	0
Revenue Not Related to Specific Teams			973,860
Total Revenue	557,025	0	973,860

15 Royalties, Licensing, Advertisement and Sponsorships \$10,154,186 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball	76,510		
Basketball	63,000	54,001	
Football	701,681		
Golf	26,973	19,416	
Gymnastics	17,519		
Lacrosse	151,000	95,999	
Rifle			5,000
Rowing		0	
Soccer	54,000	54,000	
Swimming and Diving	27,082	28,183	
Tennis	25,063	21,506	
Track and Field, X-Country	60,678	60,679	
Volleyball		25,000	
Water Polo	19,580		
Wrestling	43,727		
Others	97,591		
Subtotal All Teams	1,364,404	358,784	5,000
Revenue Not Related to Specific Teams			8,425,998
NCAA Membership Fin	ancial Reporting System		Page 34 of 86

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Royalties, Licensing,	Royalties, Licensing,	Royalties, Licensing,
	Advertisement and	Advertisement and	Advertisement and
	Sponsorships	Sponsorships	Sponsorships
Total Revenue	1,364,404	358,784	8,430,998

16 Sports Camp Revenues \$4,335,683 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	<b>Sports Camp Revenues</b>
Baseball	343,926		
Basketball	120,185	73,348	
Football	16,982		
Golf	0	0	
Gymnastics	171,618		
Lacrosse	739,487	269,336	
Rifle			0
Rowing		189,425	
Soccer	374,090	166,742	
Swimming and Diving	101,830	290,491	
Tennis	67,960	76,949	
Track and Field, X-Country	115,894	115,894	
Volleyball		226,089	
Water Polo	122,070		
Wrestling	322,832		
Others	418,450	0	
Subtotal All Teams	2,915,324	1,408,274	0
Revenue Not Related to Specific Teams			12,085
Total Revenue	2,915,324	1,408,274	12,085

17 Athletics Restricted Endowment and Investments Income \$337,665 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			337,665
Total Revenue	0	(	337,665

18 Other Operating Revenue

\$5,447,029 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	7,617		
Basketball	9,986	3,695	
Football	165,447		
Golf	8,449	1,767	
Gymnastics	3,366		
Lacrosse	6,071	8,711	
Rifle			1,789
Rowing		5,070	
Soccer	30,392	3,476	
Swimming and Diving	5,185	4,727	
Tennis	8,798	9,825	
Track and Field, X-Country	21,551	21,552	
Volleyball		12,270	
Water Polo	8,528		
Wrestling	12,294		
Others	36,097		
Subtotal All Teams	323,781	71,093	1,789
Revenue Not Related to Specific Teams			5,050,366
Total Revenue	323,781	71,093	5,052,155

- 19 Bowl Revenues
- \$0 Input all amounts received related to participation in a post-season bowl game, including:
  - Expense reimbursements.
  - Ticket sales.

Revenues by Source	Men's Teams Only V Bowl Revenues	Women's Teams Only N Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Team	S		
Total Revenue	0	0	0

Total Operating Revenues

\$55,090,061 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	469,627		
Basketball	707,442	184,685	
Football	22,049,520		
Golf	66,349	48,337	
Gymnastics	429,071		
Lacrosse	1,160,450	512,531	
Rifle			33,529
Rowing		223,632	
Soccer	485,618	246,938	
Swimming and Diving	445,248	559,327	
Tennis	137,455	151,616	
Track and Field, X-Country	465,262	463,634	
Volleyball		310,763	
Water Polo	179,338		
Wrestling	422,743		
Others	1,455,114	0	
Subtotal All Teams	28,473,237	2,701,463	33,529
Revenue Not Related to Specific Teams	0	0	23,881,832
Total Revenue	28,473,237	2,701,463	23,915,361

- 20 Athletic Total Dollar Student Amount Aid
- \$0 Input the total amount of athletic student-aid for the reporting year including:
  - Summer school.
  - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
  - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
  - Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 0
Equivalencies
Awarded
Total Students 0
Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball					
Basketball					
Football					
Golf					
Gymnastics					
Lacrosse					
Soccer					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Water Polo					
Wrestling					
Others					
Expenses Not Related to Specific Teams					
Totals	0		0 (	0	0
		Female Athlete	e Scholarships		
Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball					
Golf					
Lacrosse					
Rowing					
Soccer					
Swimming and Diving					
Tennis					

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Track and Field, X-Country					
Volleyball					
Others					
Expenses Not Related to Specific Teams					
Totals	0	(	0	0	0
	No	t Allocated by G	ender Scholarships		
Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Rifle					
Expenses Not Related to Specific Teams					
Totals	0	C	0	0	0

21 Guarantees \$1,196,487 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	Men's Teams Only Women's Teams Only Not Allocated by G					
<b>Expenses by Object of Expenditure</b>	Guarantees	Guarantees	Guarantees			
Baseball	1,483					
Basketball						
Football	1,190,000					
Golf						
Gymnastics						
Lacrosse						
Rifle						
Rowing						
Soccer	5,004					
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Water Polo						
Wrestling						
Others						
Subtotal All Teams	1,196,487	0	0			
Expenses Not Related to Specific Teams	S					
Total Expenses	1,196,487	0	0			

22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities

23 Coaching Salaries, Benefits

**Party** 

and Bonuses paid by a Third

(b) (4)

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

## Men's Teams Coaching Expenses

	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
Sport	Numbe FTE	Coaching	Coaching	Numbe FTE	Coaching	Coaching		
	r of	Salaries,	Salaries,	r of	Salaries,	Salaries,		
	Positio	<b>Benefits and</b>	Benefits and	Positio	<b>Benefits and</b>	<b>Benefits and</b>		
	ns	Bonuses paid by	<b>Bonuses paid</b>	ns	Bonuses paid by	<b>Bonuses paid</b>		
		the University	by a Third		the University	by a Third		
		and Related	<b>Party</b>		and Related	Party		
		<b>Entities</b>			<b>Entities</b>			
Baseball	1 1	(b) (4)	(	) 3 2	(b) (4)	0		
Basketball	1 1	(b) (4)	(	) 4 4	(b) (4)	0		

Sport	Numbe r of Positio ns		's Teams Head Co Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and		e FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and
Football	1	1	<b>/            </b>		0 14	14	(h)	0
Golf	1	0.5		4	0 2	2 0.5	(D) (-	0
Gymnastics	1	1		- /	0 2	2 1.34		0
Lacrosse	1	1			0 3	3 2		0
Rifle	1	0.5			0	0.5		0
Soccer	1	1			0 3	3 2		0
Swimming and Diving	2	1.17			0	0.67		0
Tennis	1	1			0 2	2 1		0
Track and Field, X- Country	2	2			0 5	5 0.5		0
Water Polo	1	1			0	1		0
Wrestling	1	1			0 3	3 1.67		0
Others	4	2.5			0 19	3.5		0
Subtotal All Teams	19	15.67			0 63	34.68		0
Expenses Not Related to Specific Teams								
Total Expenses					0			0

Women's Teams Coaching Expenses

			en's Teams Head	Coaches			n's Teams Assistan	t Coaches
Sport	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	$(h)$ $(\Lambda$		) 4	4	(h) (/	0
Golf	1	0.5	(D) $(4$		) 1	0.5	(D) $(2$	0
Lacrosse	1	1			) 3	2		0
Rifle	1	0.5			) 1	0.5		0
Rowing	1	1			) 3	2		0
Soccer	1	1			) 2	2		0
Swimming and Diving	2	1.17			) 2	1		0
Tennis	1	1			) 2	1		0
Track and Field, X-Country	2	1.34			) 3	0.5		0
Volleyball	1	1			) 3	2		0
Others								
Subtotal All Teams	12	9.51		•	) 24	15.5		0
Expenses Not Related to Specific Teams								
Total Expenses					)			0

24 Support Staff/
Administrative
Compensation, Benefits
and Bonuses paid by the
University and Related
Entities

(b) (4) Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

25 Support Staff/
Administrative
Compensation, Benefits
and Bonuses paid by
Third Party

**Men's Teams Only Women's Teams Only Not Allocated by Gender** Expenses by Support Staff/ Support Staff/ Support Staff/ Support Staff/ Support Staff/ Object of Administrative Administrative Administrative Administrative Administrative Expenditure Compensation, Compensation, Compensation, Compensation, Compensation, **Benefits and Benefits and Benefits and Benefits and** Benefits and **Benefits and Bonuses** paid Bonuses paid **Bonuses paid** Bonuses paid **Bonuses** paid **Bonuses** paid by the by Third Party by the by Third Party by the **by Third Party University and** University and University and Related Related Related **Entities Entities Entities** 

Baseball

Object of Expenditure	<b>Bonuses paid</b>	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation Benefits and	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party
Basketball	<b>/b) /</b>	1	<b>/b) /</b>		(h) /	
Football	(D) $(2$		(D)	4)	(D)	4)
Golf						
Gymnastics						
Lacrosse						
Rifle						
Rowing						
Soccer						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Water Polo						
Wrestling						
Others						
Subtotal All Teams		0		0		0
Expenses Not Related to Specific Teams						
Total Expenses		0		0		0

26 Severance Payments

**Total Expenses** 

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

### Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball Football Golf **Gymnastics** Lacrosse Rifle Rowing Soccer Swimming and Diving **Tennis** Track and Field, X-Country Volleyball Water Polo Wrestling Others Subtotal All Teams 0 0 0 Expenses Not Related to Specific **Teams**

0

0

0

27 Recruiting \$1,556,200 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only W Recruiting	omen's Teams Only No Recruiting	t Allocated by Gender Recruiting
Baseball	38,198		
Basketball	116,735	46,566	
Football	784,821		
Golf	3,242	5,008	
Gymnastics	10,526		
Lacrosse	17,099	28,892	
Rifle			7,754
Rowing		5,455	
Soccer	52,759	17,452	
Swimming and Diving	21,506	25,770	
Tennis	5,776	29,733	
Track and Field, X-Country	12,989	12,990	
Volleyball		28,439	
Water Polo	18,673		
Wrestling	46,968		
Others	21,524		
Subtotal All Teams	1,150,816	200,305	7,754
Expenses Not Related to Specific Teams			197,325
Total Expenses	1,150,816	200,305	205,079

Team \$3,396,559 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
<b>Expenses by Object of Expenditure</b>	Team Travel	Team Travel	Team Travel	
Baseball	42,786			
Basketball	104,271	76,816		
Football	1,918,344			
Golf	38,638	29,352		
Gymnastics	55,266			
Lacrosse	43,978	48,734		
Rifle			22,893	
Rowing		35,452		
Soccer	25,016	37,402		
Swimming and Diving	52,259	29,826		
Tennis	31,905	29,770		
Track and Field, X-Country	134,885	134,885		
Volleyball		35,684		
Water Polo	42,448			
Wrestling	78,742			
Others	347,207			
Subtotal All Teams	2,915,745	457,921	22,893	
Expenses Not Related to Specific Teams				
Total Expenses	2,915,745	457,921	22,893	

29 Sports Equipment, Uniforms and Supplies \$2,526,980 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	98,362		
Basketball	69,271	60,270	
Football	865,881		
Golf	30,546	22,685	
Gymnastics	32,582		
Lacrosse	180,231	104,620	
Rifle			21,245
Rowing			
Soccer	60,986	60,761	
Swimming and Diving	40,015	40,190	
Tennis	40,231	34,164	
Track and Field, X-Country	89,383	89,384	
Volleyball		32,371	
Water Polo	34,202		
Wrestling	51,189		
Others	132,031		
Subtotal All Teams	1,724,910	444,445	21,245
Expenses Not Related to Specific Teams			336,380
Total Expenses	1,724,910	444,445	357,625

Game \$1,531,190 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Expenses by Object of Expenditure	Men's Teams Only V Game Expenses	Vomen's Teams Only No Game Expenses	ot Allocated by Gender Game Expenses
Baseball	52,963	•	•
Basketball	212,624	79,126	
Football	670,428		
Golf	5,119	1,962	
Gymnastics	7,988		
Lacrosse	77,370	36,819	
Rifle			
Rowing		23,831	
Soccer	17,528	16,538	
Swimming and Diving	-4,149	15,003	
Tennis	23,873	12,571	
Track and Field, X-Country	35,706	35,706	
Volleyball		17,872	
Water Polo	6,081		
Wrestling	25,828		
Others	43,207		
Subtotal All Teams	1,174,566	239,428	0
Expenses Not Related to Specific Teams	1		117,196
Total Expenses	1,174,566	239,428	117,196

Fund Raising, Marketing \$1,636,881 Input costs associated with fund raising, marketing and promotion for and Promotion media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			1,636,881
Total Expenses	0	0	1,636,881

32 Sports
Camp
Expenses

\$3,232,211 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Sports Camp Expenses	Sports Camp Expenses	<b>Sports Camp Expenses</b>
Baseball	246,838		
Basketball	92,090	51,027	
Football	11,683		
Golf	0	0	
Gymnastics	134,711		
Lacrosse	533,982	231,738	
Rifle			0
Rowing		132,326	
Soccer	261,382	120,111	
Swimming and Diving	71,127	208,005	
Tennis	47,572	53,652	
Track and Field, X-Country	80,631	80,632	
Volleyball		170,454	
Water Polo	86,964		
Wrestling	225,300		
Others	293,497		
Subtotal All Teams	2,085,777	1,047,945	0
Expenses Not Related to Specific Teams			98,489
Total Expenses	2,085,777	1,047,945	98,489

33 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

E		_	Not Allocated by Gender
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$248,650 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			248,650
Total Expenses	0	0	248,650

# 35 Direct Overhead and Administrative Expenses

\$8,415,668 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	3,484		
Basketball	38,235	29,284	
Football	253,078		
Golf	521	836	
Gymnastics	389		
Lacrosse	6,060	16,946	
Rifle			758
Rowing		1,387	
Soccer	9,729	6,627	
Swimming and Diving	9,356	1,957	
Tennis	1,721	1,993	
Track and Field, X-Country	5,030	5,031	
Volleyball		34,463	
Water Polo	15,165		
Wrestling	3,342		
Others	28,335		
Subtotal All Teams	374,445	98,524	758
Expenses Not Related to Specific Teams			7,941,941

**Reporting Institution:** U.S. Naval Academy **Reporting Year (FY):** 2019

	<b>Men's Teams Only</b>	Women's Teams Only	<b>Not Allocated by Gender</b>
<b>Expenses by Object of</b>	<b>Direct Overhead and</b>	<b>Direct Overhead and</b>	<b>Direct Overhead and</b>
<b>Expenditure</b>	<b>Administrative Expenses</b>	<b>Administrative Expenses</b>	<b>Administrative Expenses</b>
Total Expenses	374,445	98,524	7,942,699

36 Indirect Institutional Support

- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
  - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
  - Facilities maintenance.
  - Security.
  - Risk Management.
  - Utilities.
  - Equipment Repair.
  - Telephone.
  - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0		0

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Expenses Not Related to Specific Teams			
Total Expenses	0	(	0 0

37 Medical Expenses and Insurance

\$0 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(	0
Expenses Not Related to Specific Teams			
Total Expenses	0	(	0

38 Memberships and Dues

\$667,502 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball	239	425	
Football	556,680		
Golf	600	720	
Gymnastics	2,619		
Lacrosse	550	405	
Rifle			350
Rowing		485	
Soccer	390	0	
Swimming and Diving	4,289	3,440	
Tennis	550	1,072	
Track and Field, X-Country	350		
Volleyball		645	
Water Polo	4,908		
Wrestling	5,405		
Others	7,831		
Subtotal All Teams	584,411	7,192	350
Expenses Not Related to Specific Teams			75,549
Total Expenses	584,411	7,192	75,899

39 Student-Athlete Meals (non-travel)

\$0 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(	0
Expenses Not Related to Specific Teams			
Total Expenses	0	(	0

- 40 Other Operating Expenses
- \$4,181,882 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
  - Non-team travel (conferences, etc.).
  - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	19,722		
Basketball	73,068	14,693	
Football	480,528		
Golf	29,346	25,838	
Gymnastics	24,228		
Lacrosse	36,715	29,952	
Rifle			10,495
Rowing		10,336	
Soccer	20,595	16,518	
Swimming and Diving	74,988	85,526	
Tennis	20,879	34,114	
Track and Field, X-Country	36,027	36,028	
Volleyball		40,033	
Water Polo	14,538		
Wrestling	31,973		
Others	212,568		
Subtotal All Teams	1,075,175	293,038	10,495
Expenses Not Related to Specific Teams			2,803,174
Total Expenses	1,075,175	293,038	2,813,669

- 41 Bowl Expenses
- \$0 Input all expenditures related to participation in a post-season bowl game, including:
  - Team travel, lodging and meal expenses.
  - Bonuses related to bowl participation.
  - Spirit groups.
  - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	<b>Bowl Expenses</b>	<b>Bowl Expenses</b>	<b>Bowl Expenses</b>
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

41A Bowl Expenses - Coaching Compensation/Bonuses

\$0 Input all coaching bonuses related to participation in a postseason bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

**Total Operating Expenses** 

\$53,736,966 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	965,711		
Basketball	1,553,605	1,032,005	
Football	12,957,416		
Golf	130,512	153,986	
Gymnastics	663,632		
Lacrosse	1,650,744	1,051,361	
Rifle	84,505	84,505	63,495
Rowing		374,921	
Soccer	765,205	675,516	
Swimming and Diving	496,321	614,469	
Tennis	448,275	421,942	
Track and Field, X-Country	829,130	828,785	
Volleyball		602,684	
Water Polo	524,395		
Wrestling	724,491		
Others	2,231,873		
Subtotal All Teams	24,025,815	5,840,174	63,495
Expenses Not Related to Specific Teams	0	0	23,807,482
Total Expenses	24,025,815	5,840,174	23,870,977

#### **Athletics Participation**

Table 1,281 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	f Participants	Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team			
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		34					
Basketball		23	15		2		
Cross Country		23	29	21	23	20	22
Football		171					
Golf		14	10				
Gymnastics		21					
Lacrosse		53	44				
Rifle	X	8	4				
Rowing			50				
Soccer		24	29				
Swimming and Diving		44	42				
Tennis		15	13				
Track, Indoor		78	78	71	72	20	22
Track, Outdoor		72	74	71	74	20	22
Volleyball			23				
Water Polo		25					
Wrestling		46					

Number of Participants Number of Participants Number of Participants
--

		•		Participating on a Second Team		Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others		211	8				
Total Participants		862	419	163	171	60	66
Participant Proportion		67.3%	32.7%				
Unduplicated Count of Participants		770	322				

## **Head Coaching Assignments - Men's Teams**

Table 2A

19 Table 2A - - - Head Coaches Assignments Men's Teams

Head	Coaches	of Men's	Teams
- неяп	COACHES	oi vien s	Teams

	N	Iale Coach	nes - Head C	Count			hes - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching	Coaching	University	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf		1	1					
Gymnastics	1		1					
Lacrosse	1		1					
Rifle	1		1					
Soccer	1		1					
Swimming and Diving	1	1	2					
Tennis	1		1					
Track and Field, X- Country	2		2					
Water Polo	1		1					
Wrestling	1		1					
Others	3	1	4					
Coaching Position Totals	16	3	19	0	0	0	0	0

## **Head Coaching Assignments - Women's Teams**

Table 2B

15 Table 2B - - - Head Coaches Assignments Women's Teams

## Head Coaches of Women's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport	<b>Full Time</b>	<b>Part Time</b>	<b>Full Time</b>	<b>Part Time</b>	<b>Full Time</b>	<b>Part Time</b>	<b>Full Time</b>	<b>Part Time</b>
	Coaching	Coaching	University	University	Coaching	Coaching	University	University
	Duties	<b>Duties</b>	Employee	Employee or Volunteer	<b>Duties</b>	<b>Duties</b>	Employee	Employee or Volunteer
Basketball					1		1	
Golf					1		1	
Lacrosse					1		1	
Rifle	1		1					
Rowing	1		1					
Soccer					1		1	
Swimming and Diving		1	2					
Tennis	1		1					
Track and Field, X-Country	1		1			1	1	
Volleyball	1		1					
Others	3		3					
Coaching Position Totals	9	1	10	0	4	1	5	0

## **Assistant Coaching Assignments - Men's Teams**

Table 3A

66 Table 3A - - - Assistant Coaches Assignments Men's Teams

## **Assistant Coaches of Men's Teams**

	$\mathbf{N}$	Iale Coach	nes - Head C	Count	Fe	emale Coac	hes - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Football	14		14					
Golf		2	1	1				
Gymnastics		2	2					
Lacrosse	2	1	2	1				
Rifle	1		1					
Soccer	2	1	2	1				
Swimming and Diving		2	1	1				
Tennis	1	1	1	1				
Track and Field, X- Country	1	6	4	3				
Water Polo	2	1	2	1				
Wrestling	2	1	2	1				
Others	3	15	4	14				
Coaching Position Totals	33	33	41	25	0	0	0	0

## **Assistant Coaching Assignments - Women's Teams**

Table 3B

37 Table 3B - - - Assistant Coaches Assignments Women's Teams

#### **Assistant Coaches of Women's Teams**

	<b>Male Coaches - Head Count</b>			<b>Female Coaches - Head Count</b>				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		3		3	
Golf					1		1	
Lacrosse					2	1	2	1
Rifle	1		1					
Rowing					2		2	
Soccer	2		2			1		1
Swimming and Diving			1			1		1
Tennis					1	1	1	1
Track and Field, X-Country	1	4	4	1		1		1
Volleyball					2		2	
Others	3	8	3	8				
Coaching Position Totals	9	12	12	9	11	5	11	5

#### **Other Reporting Items**

#### **AUP Data Categories:**

**50 - Excess Transfers to Institution:** \$0

**51 - Conference Realignment Expenses:** \$0

52 - Total Athletics Related Debt: \$8,560,247

**53 - Total Institutional Debt:** \$0

**54 - Athletics Dedicated Endowments: \$0** 

**55 - Institutional Endowments:** \$0

**56 - Athletics Related Capital Expenditures:** \$0

#### Other Data Categories:

**Institutional Expenses:** \$144,365,000

**Athletically-Related Facilities Annual Debt Service:** \$0

**Institution's Annual Debt Service: \$0** 

**Institution's Education and General Expenses:** \$37,355,000

Average Cost of Full Grant-in-Aid - In-State: \$0

Average Cost of Full Grant-in-Aid - Out-of-State: \$0

**Average Cost of Attendance - In-State: \$1** 

Average Cost of Attendance - Out-of-State: \$1

**Expenses Dedicated to Compliance:** \$0

Name of Compliance Software Used: CAi

**Compliance FTEs:** 1

## **Revenue Distribution - Sports Sponsored**

**Distribution Year: 2020** 

**Academic Year of Sport Sponsorship Information: 2018-19** 

Men's Sports	Women's Sports	<b>Mixed Sports</b>	
x Baseball	x Women's Basketball	x Mixed Rifle	
<b>x</b> Football	x Women's Cross Country		
<b>x</b> Men's Basketball	x Women's Golf		
x Men's Cross Country	x Women's Lacrosse		
<b>x</b> Men's Golf	x Women's Rowing		
x Men's Gymnastics	x Women's Soccer		
x Men's Lacrosse	x Women's Swimming and Diving		
x Men's Soccer	x Women's Tennis		
<b>x</b> Men's Swimming and Diving	x Women's Track, Indoor		
x Men's Tennis	x Women's Track, Outdoor		
x Men's Track, Indoor	x Women's Volleyball		
x Men's Track, Outdoor	•		
<b>x</b> Men's Water Polo			
x Men's Wrestling			
Total Men's Sports Sponsored: 14	Total Women's Sports Sponsored: 11	Total Mixed Sports Sponsored: 1	
<b>Current Year's Submission of Sports Sponsored: 26</b>	Previous Year's Submission of Sports Sponsored: 26	Variance: 0	

## **Revenue Distribution - Grants-in-Aid**

**Distribution Year: 2020** 

Academic Year of Grant-in-Aid Information: 2018-19

## Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
<b>Total Men's</b>	0	0	0	0

## Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
<b>Total Women's</b>	0	0	0	0

## Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
<b>Total Mixed</b>	0	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies (Total Reported)	Equivalencies (Total Reported)	Current Year
0 (0)	0 (0)	0 (0.00%)

#### Reporting Institution: U.S. Naval Academy

## **Revenue Distribution - Pell Grants**

**Distribution Year: 2020** 

**Academic Year of Pell Grant Information: 2018-19** 

## Men's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball		0	0	
Basketball		0	0	
Football		0	0	
Golf		0	0	
Gymnastics		0	0	
Lacrosse		0	0	
Soccer		0	0	
Swimming and Diving		0	0	
Tennis		0	0	
Track and Field, X-Country		0	0	
Water Polo		0	0	
Wrestling		0	0	
Men's Total	0	0	0	0

## Women's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball		0	0	
Golf		0	0	
Lacrosse		0	0	
Rowing		0	0	
Soccer		0	0	
Swimming and Diving		0	0	
Tennis		0	0	
Track and Field, X-Country		0	0	
Volleyball		0	0	

Sport	2018-19 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on
	Grants	Grants	Totals	Pell Grants
Women's Total	0	0	0	0

## Mixed Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Rifle		0	0	
Mixed Total	0	0	0	0

	2018-19 Pell	<b>Prior Year Pell</b>	Variance	<b>Total Dollar Amount for SAs on Pell</b>
	Grants	Grants	<b>Totals</b>	Grants
Total	0	0	0	\$0

#### **Comments**

**Comments:** Our institution does not offer grants-in-aid. All students receive assistance and do not pay. Other sports for men includes, heavyweight & lightweight crew, lightweight football and squash. For women it includes squash.

#### **Miscellaneous Information**

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$0
Women's Teams	\$0
Total Amount	\$0

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$1,150,816
Women's Teams	\$200,305

Total Amount	\$1,351,121

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head	Dolla	rs per	FTE's	Dollars p	er	Number of	
Coaches	$\mathbf{F}'$	ГE		Position	n	<b>Positions</b>	
Men's Teams	(b)	(4)	15.67	(b)	(4)	1	9
Women's Teams	( )		9.51		\ '	1	2

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	FTE		Position	Number of Positions
Men's Teams	(b) (4)	34.68	(b) (4	63
Women's Teams		15.5	(D) (¬	24

# **Statement of Revenues and Expenses For the fiscal year ended 2019 (UNAUDITED)**

ID	Item	Football	Men's Basketball	Women's Basketball		Non-Program Specific	Total
Reve	nues						
1	Ticket Sales	\$4,425,006	\$290,261	\$17,679	\$116,398	\$93,875	\$4,943,219
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$1,250,919	\$1,250,919
4	Direct Institutional Support	\$0	\$0	\$6,269	\$1,387,289	\$4,666,172	\$6,059,730
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$8,798,334	\$155,000	\$15,000	\$0	\$0	\$8,968,334
8	Contributions	\$1,287,941	\$62,861	\$14,693	\$1,462,467	\$2,045,336	\$4,873,298
9	In-Kind	\$0	\$0	\$0	\$0	\$500,000	\$500,000
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$4,625,000	\$0	\$0	\$0	\$0	\$4,625,000
12	NCAA Distributions	\$0	\$0	\$0	\$60,304	\$525,556	\$585,860
13	Conference Distributions (Non Media and Non Bowl)	\$1,478,253	\$0	\$0	\$0	\$0	\$1,478,253
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$550,876	\$6,149	\$0	\$0	\$973,860	\$1,530,885
15	Royalties, Licensing, Advertisement and Sponsorships	\$701,681	\$63,000	\$54,001	\$909,506	\$8,425,998	\$10,154,186
16	Sports Camp Revenues	\$16,982	\$120,185	\$73,348	\$4,113,083	\$12,085	\$4,335,683

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$337,665	\$337,665
18	Other Operating Revenue	\$165,447	\$9,986	\$3,695	\$217,535	\$5,050,366	\$5,447,029
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$22,049,520	\$707,442	\$184,685	\$8,266,582	\$23,881,832	\$55,090,061
Expe	enses						
20	Athletic Student Aid	\$0	\$0	\$0	\$0	\$0	\$0
21	Guarantees	\$1,190,000	\$0	\$0	\$6,487	\$0	\$1,196,487
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	(b) (4	4)				
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	(b) (4	<b>4)</b>				
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$784,821	\$116,735	\$46,566	\$410,753	\$197,325	\$1,556,200
28	Team Travel	\$1,918,344	\$104,271	\$76,816	\$1,297,128	\$0	\$3,396,559
29	Sports Equipment, Uniforms and Supplies	\$865,881	\$69,271	\$60,270	\$1,195,178	\$336,380	\$2,526,980
30	Game Expenses	\$670,428	\$212,624	\$79,126	\$451,816	\$117,196	\$1,531,190
31	Fund Raising, Marketing and Promotion	\$0	\$0	\$0	\$0	\$1,636,881	\$1,636,881
32	Sports Camp Expenses	\$11,683	\$92,090	\$51,027	\$2,978,922	\$98,489	\$3,232,211
33	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$0	\$248,650	\$248,650
35	Direct Overhead and Administrative Expenses	\$253,078	\$38,235	\$29,284	\$153,130	\$7,941,941	\$8,415,668
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$0	\$0
38	Memberships and Dues	\$556,680	\$239	\$425	\$34,609	\$75,549	\$667,502
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$0	\$0
40	Other Operating Expenses	\$480,528	\$73,068	\$14,693	\$810,419	\$2,803,174	\$4,181,882
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$12,957,416	\$1,553,605	\$1,032,005	\$14,386,458	\$23,807,482	\$53,736,966
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$9,092,104	-\$846,163	-\$847,320	-\$6,119,876	\$74,350	\$1,353,095